

Case Study: J.Mills Contractors

Construction for Sage 50 Accounts

Sustaining an enviable reputation in the industry for over 100 years, J. Mills Contractors carry out refurbishments and small works as well as responsive and planned preventative maintenance to the commercial, retail and leisure sectors. The company is based close to Manchester city centre, and while it has a strong regional presence in the north and west of England, it also operates further afield throughout the UK.

Phil Wong, Finance Director for J. Mills Contractors, says “We opted for Construction for Sage 50 Accounts because it was the only construction-specific software on the market that was able to demonstrate its suitability in overcoming the challenges inherent within our contracting business.”

Expanding on these challenges, Phil talks about the company’s financial reporting which, if inaccurate or delayed, can lead to costing difficulties. However with Construction for Sage 50 Accounts, he explains that the integrated intelligent analysis and reporting tool creates both summary and detailed views of projects - “This provision of contract data in a simple, easy-to-use format is imperative for visibility of our project information and flags any overspend before it becomes an issue. It ensures no unforeseen costs arise because we can properly track valuations, payment requests and retentions, meaning a healthier cashflow.”

In addition to improved cashflow management, timely and accurate reporting increases the speed at which clients can be billed. “With Construction

for Sage 50 Accounts, we are able to quickly and simply report and act on outstanding applications,” says Phil, “as well as monitor held and due retentions. Generating payment certificates, invoices etcetera is easy.”

Meeting subcontractor tax demands and complying with HMRC is another benefit J. Mills Contractors’ sees through the use of this contract accounting software. Phil explains, “We are able to record, verify and report on all our CIS payments automatically as they are made to HMRC. This has proved invaluable in terms of the company’s relationship with our subcontractors.”

The company’s relationships with clients are also enhanced through the use of Eque2’s Construction for Sage 50 Accounts software. Phil comments, “Eque2’s software supports the company throughout every contract, ensuring clients can ‘consider it done’ when they commission us with a project. We are provided with excellent regular support from the Eque2 team and are kept up-to-date with product developments. We are confident that, as our business grows, Eque2 and its technology will continue to provide us with business-wide knowledge and an ability to efficiently and cost-effectively manage our work.”



J.Mills Contractors carry’s out refurbishments and small works as well as responsive and planned preventative maintenance to the commercial, retail and leisure sectors, with experience dating back to 1908 J.Mills have built up an enviable reputation due to the personal, reliable, top quality building and maintenance service carried out to a wide range of high profile clients.



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